



Leading with Impact

Introduction:

The program aims to introduce participants to the essential skills to successfully lead themselves and others in the field of humanitarian work. Participants will be guided to discover their strengths and areas of development based on their behavioral styles and leadership skills. They will be guided on how to leverage their strengths and develop their weaknesses in order to adapt and connect with others in a more effective way.

The training program will be based on adult learning and experiential learning methodologies. The facilitator will share insights, experiences, and techniques that are immediately transferrable to your own work. You are also encouraged to actively engage in collaborative learning through discussions and hands-on group work.

Program outcomes:

By the end of the program, participants will have strengthened their management and leadership acumen and interpersonal skills to build effective teams and drive performance:

- Develop greater awareness of the participant's leadership style, enabling them to deliver real breakthroughs for the success of their teams and organization
- Build team engagement, through coaching, mentoring and delegation, and learn skills to give and receive constructive feedback
- Learn to share knowledge and communicate and present with impact upwards and downwards in the organization to gain buy-in
- Develop skills to regain balance, remaining centered in the face of complexity and chaos

Course Outlines:

The 3-day, highly participatory and engaging course will focus on:

- Developing a greater mastery of leadership skills and increase confidence in applying these effectively in the NGO workplace
- Introduction to the Insights Discovery psychometrics tool and methodology
- Application of the Insights Discovery psychometrics methodology to raise understanding of self, understanding and accepting of others, and as a result building better relationships at work and more effective teams
- Building trust in leadership for team engagement



- Managing your team for high performance, including: the art of delegation to develop others, providing effective feedback, and managing difficult conversations
- Leading from the middle: understanding power and influence (upwards and downwards)
- Effective work planning and time management
- Introduction to resilience strengthening and stress management

Course structure:

Date & Time: The course will span for a period of three days, beginning on **Wednesday, March 01, 2023**, and ending on **Friday, March 03, 2023**, from **9:00 am to 5:30 pm**. The day is broken up into four sessions, separated by a lunch break and coffee/ tea breaks.

Location: Teymur Continental Hotel
Mücahitler, Mucahitler Mah. Gazimuhtar Paşa Blv 52009, Nolu Cadde No:33, 27060
Şehitkamil/Gaziantep

Course language: The course will be delivered in English.

Course dynamics: Participants will be actively encouraged to participate in classroom discussions and group work. The trainer will draw on both theoretical and practical knowledge in order to make the experience and learning applicable to the realities of the humanitarian sector.

Health and safety measures: During the COVID-19 pandemic, NSDation will adhere to all safety rules and procedures as per the Turkish government guidance.

Who should attend:

The course is designed for middle-managers, team leaders, and executives in the humanitarian and international development sectors who are interested in becoming more effective in their current roles. It is also appropriate for those with technical experience who wish to diversify or expand their people management abilities. This training is appropriate for those who are currently in a leadership position, or who aspire to be in one, and have prior knowledge or experience managing individuals or teams.

About the facilitator:

Dalia Sakkal Is a prior Director with a big-4 consulting firm and has over 20 years of regional experience in strategic consulting and program management in the MENA region. Her focus is



on organizational and human capital development and change management, working with the public, private, and cross sectors. She has led several national leadership flagship programs aimed at senior executives in the GCC. Dalia is an Accredited Management Trainer from VQSET, Ireland, and an Accredited Insights Discovery Facilitator from the UK.

How to register:

<https://www.surveymonkey.com/r/735XNF7>

Fees and payment:

The course rate of \$300 applies to all employees of international, local, and community organizations. Information regarding the method and details of payment will be sent to you via email.

Group Bookings are available for organizations that wish to enroll three or more individuals in the same course. Please email NSDation at the following address for discount options:

Info@nsdation.com

Insights Discovery Psychometrics test and coaching session: Should you be interested to undertake the Insights Discovery Psychometric test and a 1:1 half-hour coaching session with the facilitator, please contact us to learn more about the process and fees at the following email: Info@nsdation.com

If you have any questions about this course or require further information, please contact Info@nsdation.com